

November 9, 2021

National Stock Exchange of India Limited Exchange Plaza, Bandra – Kurla Complex Bandra (E) Mumbai 400051

Dear Sir/ Madam,

Sub: <u>Disclosure under SEBI (Listing Obligations and Disclosure Requirements) Regulations,</u> <u>2015 — Board meeting for consideration of financial results for the quarter and six months ended September 30, 2021</u>

Please refer to our letter dated November 2, 2021 on the above subject. In this regard, we hereby inform you that the Board of Directors of the Company at its meeting held today i.e. Tuesday, November 9, 2021, has approved the audited financial statements of the Company for the quarter and six months ended September 30, 2021. The said financial results and the Auditors' Report thereon for the quarter and six months ended on September 30, 2021 are attached herewith.

The said Board meeting commenced at 1300 hrs. and concluded at 1615 hrs.

You are requested to kindly take the aforesaid on record.

Thanking you,

Yours faithfully

For Max Life Insurance Company Limited

Anurag Chauhan Company Secretary

Encl: As mentioned above

Fraser & Ross

Chartered Accountants ASV N Ramana Tower 52, Venkatnarayana Road T. Nagar Chennai – 600 017 B. K. Khare & Co.

Chartered Accountants 706 / 708, Sharda Chambers, New Marine Lines, Mumbai – 400 020

Auditors' Report on the Financial Results of Max Life Insurance Company Limited for the quarter and six months ended 30 September 2021 pursuant to Regulation 52 of Securities Exchange Board of India (SEBI) (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, read with Insurance Regulatory and Development Authority of India (IRDAI) Circular reference: IRDAI/F&I/REG/CIR/208/10/2016 dated October 25, 2016

To The Board of Directors of Max Life Insurance Company Limited

Introduction

- 1. We have audited the accompanying Statement of Financial Results of Max Life Insurance Company Limited (the "Company"), for the quarter and six months ended September 30, 2021 ('Financial Results'), being submitted by the Company, pursuant to the requirement of Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended and IRDAI Circular reference: IRDAI/F&I/REG/CIR/208/10/2016 dated October 25, 2016 and have been approved by the Board of Directors on November 9, 2021.
- 2. These Financial Results have been prepared on the basis of the interim condensed financial statements prepared in accordance with the measurement and recognition principles specified in paragraph 3 below, which is the responsibility of the Company's management. The management's responsibility also includes the design, implementation, and maintenance of internal control relevant to the preparation of the Financial Results that is free from material misstatement, whether due to fraud or error.
- 3. Our responsibility is to express an opinion on these Financial Results based on our audit of such interim condensed financial statements, which have been prepared by the Company's Management in accordance with the recognition and measurement principles laid down in Accounting Standard ("AS") 25, "Interim Financial Reporting", specified under Section 133 of the Companies Act, 2013 (the "Act"), including the relevant provisions of the Insurance Act, 1938 (the "Insurance Act"), the Insurance Regulatory and Development Authority Act, 1999 (the "IRDA Act") and other accounting principles generally accepted in India, to the extent considered relevant and appropriate for the purpose of the Financial Results and are not inconsistent with the accounting principles as prescribed in the Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditors' Report of Insurance Companies) Regulations, 2002 (the "Regulations") and orders/directions/circulars issued by the Insurance Regulatory and Development Authority of India ("IRDAI") to the extent applicable.
- 4. We conducted our audit in accordance with the Standards on Auditing and other applicable authoritative pronouncements issued by the Institute of Chartered Accountants of India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the Financial Results are free of material misstatements. An audit includes examining, on a test basis, evidence supporting the amounts disclosed in these Financial Results. An audit also includes assessing the accounting principles used and significant estimates made by management. We believe that our audit provides a reasonable basis for our opinion.







- 5. In our opinion and to the best of our information and according to the explanations given to us these Financial Results:
 - I) are presented in accordance with the requirements of Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended and IRDAI Circular reference: IRDAI/F&I/REG/CIR/208/10/2016 dated October 25, 2016 in this regard; and
 - II) give a true and fair view of the net profit and other financial information for the quarter and six months ended September 30, 2021.

Emphasis of Matter

6. We invite attention to Note 4 to the Financial Results, regarding the continuing uncertainties arising out of the outbreak of COVID-19 pandemic.

Our opinion is not modified in respect of this matter.

Other Matter

7. The actuarial valuation of liabilities for life policies in force and for policies in respect of which premium has been discontinued but liability exists as at September 30, 2021, is the responsibility of the Company's Appointed Actuary (the "Appointed Actuary"). The actuarial valuation of these liabilities for life policies in force and for policies in respect of which premium has been discontinued but liability exists as at September 30, 2021, has been duly certified by the Appointed Actuary and in his opinion, the assumptions for such valuation are in accordance with the guidelines and norms issued by the IRDAI and the Institute of Actuaries of India in concurrence with the IRDAI. We have relied upon Appointed Actuary's certificate in this regard for forming our opinion on the valuation of liabilities for life policies in force and for policies in respect of which premium has been discontinued but liability exists, as included in these Financial Results.

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For FRASER & ROSS

(Chartered Accountants)

(ICAI Firm's Registration No. 000829S)

Satpal Singh Arora

(Partner)

Membership No: 098564

Place: Gurugram November 9, 2021

UDIN: 21098564AAAADM1058

For B. K. Khare & Co.

(Chartered Accountants)

(ICAI Firm's Registration No: 105102W)

Padmini Khare Kaicker

(Partner)

Membership No: 044784

Place: Mumbai November 9, 2021

UDIN: 21044784AAAAACB4301

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Max Life Insurance Company Limited IRDAI registration no. 104 dated November 15, 2000

Statement of Audited Results for the Quarter and Six Months ended September 30, 2021

					(All amount in INR lakhs, unle			
Sr No.	, Particulars		Months ended/			ended/ As at	Year ended/As at	
		September 30,	June 30,	September 30,	September 30,	September 30,	March 31,	
		2021 Audited	2021 Audited	2020 Audited	2021 Audited	2020 Audited	2021 Audited	
DOL TO	 Yholders' Account	Auditeu	Audited	Audited	Auditeu	Addited	Audited	
1	Gross Premium Income :							
1	(a) First Year Premium	122,780	80,411	112,714	203,191	174,863	483,337	
	(b) Renewal Premium	346,110	224,449	293,697	570,559	478,867	1,219,167	
	(c) Single Premium	64,231	43,546	46,816	107,777	74,613	199,285	
2	Net Premium Income¹	521,852	338,567	445,985	860,419	713,727	1,873,903	
3	Income from investments: (Net) ²	402,728	242,817	246,037	645,545	522,758	1,216,560	
4	Other Income	1,248	1,120	1,140	2,368	2,236	4,102	
5	Transfer of funds from Shareholders' Account ³	8,495	6,368	8,853	14,863	11,993	6,736	
6	Total (2 to 5)	934,323	588,872	702,015	1,523,195	1,250,714	3,101,301	
7	Commission on : (a) First Year Premium	22,692	14,312	20,282	37,004	30,621	84,488	
	(b) Renewal Premium	8,325	5,197	7,776	13,522	12,039	32,577	
	(c) Single Premium	1,158	739	589	1,897	760	2,854	
	Rewards	823	629	754	1,452	1,582	2,782	
8	Net Commission ¹	32,998	20,877	29,401	53,875	45,002	122,701	
9	Operating Expenses related to insurance business (a+b+c):	0,	,	,		,	,	
,	(a) Employees remuneration and welfare expenses	41,439	36,361	37,708	77,800	65,463	162,044	
	(b) Advertisement and publicity	15,728	7,732	11,024	23,460	12,622	35,347	
	(c) Other operating expenses	19,324	16,407	18,926	35,731	34,239	72,672	
10	Expenses of Management (EOM) (8+9)	109,489	81,377	97,059	190,866	157,326	392,764	
11	Provisions for doubtful debts (including bad debts written off)	(26)	104	83	78	100	402	
12	Provisions for diminution in value of investments	5,131	-	(373)	5,131	2,185	2,185	
13	Goods and Service tax charge on linked charges	4,451	4,145	3,888	8,596	7,424	16,423	
14	Provision for taxes	-	-	465 700	474 046	264.047	700 110	
15	Benefits Paid ⁴ (Net) ¹	277,413	194,503	165,722 418,166	471,916 816,846	264,047 836,398	700,110 1,962,235	
16	Change in actuarial liability	526,304 922,762	290,542 570,671	684,545	1,493,433	1,267,480	3,074,119	
17	Total (10+11+12+13+14+15+16) Surplus/(Deficit) (6-17)	11,561	18,201	17,470	29,762	(16,766)	27,182	
18 19	Appropriations	11,301	10,201	17,470	23// 02	(10/700)	27,202	
15	(a) Transferred to Shareholders' Account	5,505	9,324	7,303	14,829	18,614	38,617	
	(b) Funds for Future Appropriations	6,056	8,877	10,167	14,933	(35,380)	(11,435)	
20	Details of Surplus/(Deficit)							
	(a) Interim bonus paid	136	107	78	243	109	288	
	(b) Allocation of bonus to Policyholders'	935	130,152	1,007	131,087	130,671	129,675	
	(c) Surplus shown in the Revenue Account	11,560	18,203	17,468	29,763	292,856	336,807	
	Total Surplus	12,631	148,462	18,553	161,093	423,636	466,770	
SHARE	HOLDERS' ACCOUNT							
21	Transfer from Policyholders' Account	5,505	9,324	7,303	14,829	18,614	38,617	
22	Total income under Shareholders' Account							
	(a) Investment Income	11,227	7,194	5,436	18,421	10,816	23,597	
	(b) Other Income	108	63	(1)	171	1,226	1,265	
23	Expenses other than those related to insurance business ⁵	1,392	2,520	1,165	3,912	2,062	5,671	
24	Transfer of funds to Policyholders' A/c	8,495	6,368	8,853	14,863	11,993	6,736	
25	Provisions for doubtful debts (including write off)	(110)	-	-	(118)	80	80	
26	Provisions for diminution in value of investments Profit before tax (21+22-23-24-25-26)	(118) 7,071	7,693	2,720	14,764	16,521	50,992	
27 28	Provision for tax	441	612	111	1,053	(3,199)	(1,307)	
29	Profit after tax and before extraordinary items	6,630	7,081	2,609	13,711	19,720	52,299	
30	Extraordinary Items (Net of tax expenses)	-		-,	,		-	
31	Profit after tax and extraordinary items	6,630	7,081	2,609	13,711	19,720	52,299	
32	Dividend per share (INR) (Nominal Value INR 10 per share):						_	
	(a) Interim Dividend	-	-	-	-	-	19,956	
	(b) Final Dividend	-	17,653	-	17,653	-	-	
33	Debenture Redemption Reserve	992			992		- 04 472	
34	Profit carried to Balance Sheet	79,239	73,600	71,549	79,239	71,549	84,173	
35	Paid up equity share capital	191,881	191,881	191,881	191,881	191,881 90,376	191,881 105,891	
36	Reserve & Surplus (excluding Revaluation Reserve)	103,124	96,757	90,376	103,124	90,370	103,031	
37	Fair value Change Account and Revaluation Reserve (Shareholders'	1,885	4,378	1,141	1,885	1,141	3,013	
	Account)		,	,				
38	Total Assets:							
	(a) Investments: - Shareholders'	378,376	327,413	344,875	378,376	344,875	384,837	
	- Snareholders' -Policyholders' Fund excluding Linked Assets	6,410,736	6,067,508	5,133,465	6,410,736	5,133,465	5,818,465	
	-Assets held to cover Linked Liabilities	3,219,904	2,974,776	2,298,034	3,219,904	2,298,034	2,837,362	
	, 100000 field to cover Ellinea Elabilities	42,144	59,267	110,339	42,144	110,339	81,619	

Footnotes:

- Net of reinsurance
 Net of amortisation and losses (including capital gains)
- Includes contribution of funds from shareholders accounts towards excess EOM Inclusive of interim bonus
- Includes Remuneration of Managing Director (MD)/Chief Executive Officer (CEO)/ Whole Time Directors (WTD) over specified limits and Interest on Non Convertible Debentures (NCD)







Max Life Insurance Company Limited IRDAI registration no. 104 dated November 15, 2000 Balance Sheet as at September 30, 2021

(All amount in INR lakhs, unless otherwise stated) September 30, March 31. **Particulars** 2021 Audited 2021 Audited Sources of funds Shareholders' funds : 191,881 105,891 3,013 **300,785** 191,881 103,124 1,885 **296,890** Share Capital Reserve and Surplus Credit/[Debit] fair value change account Sub - total Borrowings (Refer Note 3)
POLICYHOLDERS' FUNDS: 49,600 96,360 222 145,352 Credit/[Debit] fair value change account 2,623 Revaluation Reserve - Investment property 6,023,667 5,589,364 Policy Liabilities Provision for Linked Liabilities

Funds for discontinued policies 2,547,032 2,859,211 290,330 **8,523,308** 298,190 **298,190 9,122,283** 360,693 **9,441,146** 313,124 **313,124 10,051,160** Discontinued on account of non-payment of premium Sub - Total Funds for Future Appropriations - Non linked Sub - Total Total Application of funds Investments Shareholders' Investments Policyholders' Investments 384,837 378.376 6,410,736 5,818,465 2,837,363 53,222 Asset held to cover linked liabilities 3,219,904 59 685 Loans Fixed Assets 24,212 22,132 Current Assets : Cash and Bank balances 31.223 57,923 236,874 **294,797** 284,274 Advances and Other assets 304,058 **335,281** Sub-Total (A) 371,666 Current Liabilities 4,259 **288,533** Provisions 5,368 **377,034** Sub-Total (B) (41,753) Net Current Assets (C) = (A-B) 6,264 Miscellaneous expenditure (to the extent not written-off or adjusted) Debit Balance in Profit & Loss Account (Shareholders' account) 10,051,160 9,122,283 Total 25,390 Contingent Liabilities 20,299







Max Life Insurance Company Limited IRDAI registration no. 104 dated November 15, 2000 Receipts and Payments account (Cash Flow Statement) for the Six Months ended September 30, 2021

(All amount in INR lakhs, unless otherwise stated)

		Six Months ended		
Particulars	September 30, 2021	September 30, 2020		
	Audited	Unaudited		
CASH FLOWS FROM OPERATING ACTIVITIES				
Premium received from policyholders, including advance receipts	888,139	778,765		
Other receipts	2,352	3,461		
Payments to the re-insurers, net of commissions and claims	4,438	(4,229)		
Payments of claims	(441,661)	(275,805)		
Payments of commission and brokerage	(61,769)	(49,399)		
Payments of other operating expenses	(143,012)	(105,279)		
Deposits, advances and staff loans	377	1,120		
Income taxes paid (Net)	(1,755)	2,711		
Goods and Services Tax (GST) paid	(12,672)	(8,875)		
Cash flows before extraordinary items	234,437	342,470		
Cash flows from extraordinary operations	224 427	342,470		
Net cash flows from operating activities (A)	234,437	342,470		
CASH FLOWS FROM INVESTING ACTIVITIES				
Purchase of fixed assets	(5,465)	(4,390)		
Proceeds from sale of fixed assets	25	34		
Purchase of investments	(52,651,740)	(43,094,456)		
Sale of investments	52,097,695	42,520,198		
Realised Hedge Fluctuation Reserve and Derivative Profit and Loss	5,939	15,023		
Loans against policies	(6,463)	(4,779)		
Rents/Interests/ Dividends received	257,610	222,496		
Security and Other Deposits	9,315	(1,043)		
Security und other pepsals		, , ,		
Net cash used in investing activities (B)	(293,084)	(346,917)		
CASH FLOWS FROM FINANCING ACTIVITIES				
Proceeds from borrowing	49,600	-		
Interest/dividends paid	(17,653)	-		
Net cash flows from financing activities (C)	31,947	-		
Effect of foreign exchange rates on cash and cash equivalents (net) (D)	-	-		
Net increase/(decrease) in cash and cash equivalents (A+B+C+D)	(26,700)	(4,447)		
Cash and cash equivalents at beginning of the year	57,923	40,599		
Cash and cash equivalents at end of the period	31,223	36,152		
Note - Components of Cash and cash equivalents at end of the period:	·			
Cash in hand	88	89		
Stamps in hand	773	366		
Cheques in hand	3,523	2,555		
Balance with banks	,			
- Current Account (including Remittances in Transit)	26,839	33,142		
Total Cash and cash equivalents	31,223	36,152		

The above Receipts and Payments Account has been prepared as prescribed by Insurance Regulatory and Development Authority (Preparation of financial statements and auditor's report of insurance companies) Regulations, 2002 under the Direct method in accordance with Accounting Standard 3 Cash Flow Statements.







Max Life Insurance Company Limited IRDAI registration no. 104 dated November 15, 2000 Segment Reporting for the Quarter and Six Months ended September 30, 2021

(All amount in INR lakhs, unless otherwise stated)
Six Months ended/ As at Year ended/ As at Year ended/ As at March 31, Three Months ended/ As at September 30, September 30, September 30, September 30, June 30, Sr No. **Particulars** 2021 Audited 2020 Audited 2021 Audited 2020 Audited 2021 Audited 2021 Audited Segment Income : A) Policyholders: Participating Non Linked - Individual Life Net Premium 190,145 131,592 182,295 98,720 321.737 296.848 783.082 165,789 412,522 233,875 Income from investments² 96,906 136,969 Transfer of Funds from shareholder's account 1,087 1,107 2,291 2,188 3,982 1,204 Other income Participating Non Linked - Pension 278 Net Premium
Income from investments² 28 47 48 27 20 200 198 197 398 395 788 Transfer of Funds from shareholders' account 0 0 0 0 0 Other income Non Participating Non Linked - Individual Life 223,952 155,370 394,871 Net Premium
Income from investments² 150 793 112,200 73.159 12,379 19,011 14,637 33,648 25 735 51,963 10,576 2,603 Transfer of Funds from shareholders' account 2,603 7,748 53 30 21 60 Other income Non Participating Non Linked - Annuity 18,994 13,859 28,290 19,985 44,608 9,296 Net Premium Income from investments² 1,642 1,025 1,383 728 3.025 1.275 3,412 1,105 1,086 1,417 5,019 61 Transfer of Funds from shareholders' account Other income⁵ 3 0 1 Non Participating Non Linked - Health 872 1,658 3,410 429 800 443 Net Premium Income from investments² 40 41 42 81 84 165 Transfer of Funds from shareholders' account Other income⁵ 0 0 0 1 1 2 Non Participating Non Linked - Group 18,992 60,433 16,719 12,797 40,916 24,197 Net Premium Income from investments² 2,204 2 125 2.458 4.329 6.907 11,102 4,867 6,307 11,174 Transfer of Funds from shareholders' account Other income 1 Non Participating Linked - Individual Life 102,815 118,414 117,484 121,730 131,184 233 999 209 083 556,416 Net Premium 341,407 683,546 295,455 Income from investments² 222,993 Transfer of Funds from shareholders' account 9 53 0 10 14 Other income⁵ 10 Non Participating Linked - Pension 5,553 4,537 8,788 26,283 Net Premium 6.091 10.090 11.312 24,133 49,356 22,809 Income from investments² 9,876 14,021 Transfer of Funds from shareholders' account 1.718 1 0 1 1 Other income⁵ 1 Non Participating Linked - Group 517 516 (1 431 516 431 4.522 Net Premium 326 842 800 1,521 279 Income from investments² Transfer of Funds from shareholders' account 0 0 0 0 0 Other income⁵ B) Shareholders: 10.736 23,517 Income from investments² 11,346 7,194 5,436 18,540 63 Other Income 108 Segment Surplus/(Deficit) (net of transfer from 2 shareholders' A/c): Participating Non Linked - Individual Life 2,721 6,208 14,434 3,487 15 Participating Non Linked - Pension Non Participating Non Linked - Individual Life (6,504) 3,901 (7,748) (1,105) (2.603 (10.575) 956 (1,086) (1,417) (5,019) Non Participating Non Linked - Annuity Non Participating Non Linked - Health Non Participating Non Linked - Group (1,025)(61) 140 (4,867) 300 114 440 124 2,354 2,491 (11,174) 7,813 10,604 (6,307)Non Participating Linked - Individual Life Non Participating Linked - Pension 7,324 4,678 2,159 4,239 6,837 9,675 235 452 1,301 988 1,197 1,066 39 **(35)** Non Participating Linked - Group 31.881 6,621 (2,991) 2,956 (1,550) Total 20,418 **52,299** Shareholders' 9,621 **6,630** 4,125 **7,081** 4,159 **2,609** 19.720 13,711 **Grand Total**







Max Life Insurance Company Limited IRDAI registration no. 104 dated November 15, 2000 Segment Reporting for the Quarter and Six Months ended September 30, 2021

(All amount in INR lakhs, unless otherwise stated)
Six Months ended/ As at Year ended/ As at Three Months ended/ As at September 30, 2021 September 30, September 30, June 30, September 30, March 31, Particulars 2021 2020 2021 Audited 2021 Audited 2020 Audited Audited Segment Assets: Segment Assets:
Participating Non Linked - Individual Life
Participating Non Linked - Pension
Non Participating Non Linked - Individual Life
Non Participating Non Linked - Annuity
Non Participating Non Linked - Health 4,919,202 4,271,751 5,114,109 4,271,751 4,752,173 5.114.109 10,793 1,061,108 10,589 925,630 10,173 747,855 10,793 1,061,108 10,173 747,855 10,387 888,411 111,923 2,357 117,444 111,923 2,357 117,444 51,541 1,368 100,494 92,871 1,538 51,541 1,368 78,887 1,641 109,900 Non Participating Non Linked - Group Non Participating Linked - Individual Life 107 848 100,494 2,609,967 202,398 2,983,398 2,756,941 2,113,435 2,983,398 2,113,435 Non Participating Linked - Pension Non Participating Linked - Group 212,941 187,693 212,941 206,901 187,693 9,469 **7,493,779** 9,469 **7,493,779** 13,842 **9,627,915** 13,842 **9,627,915** 13,635 **9,035,155** 13,595 **8,667,359** Total Shareholders 392,022 355,380 352,726 392,022 352,726 397,405 40,206 **7,886,711** 57,519 **9,122,283** Unallocated³ Grand Total 31,223 **10,051,160** 38,428 **9,428,963** 40,206 **7,886,711** 31,223 **10,051,160** Segment Policy Liabilities: 4 Participating Non Linked - Individual Life Participating Non Linked - Pension 4 4,863,366 9,093 4,738,589 5,038,098 4,295,502 5,038,098 4,295,502 8,963 913,944 8,890 785.892 9,206 1,035,669 8,890 785,892 9,206 1,035,669 941,380 Non Participating Non Linked - Individual Life Non Participating Non Linked - Annuity 109,253 89,794 52,666 109,253 52,666 80,285 1,036 127,532 2,783,902 2,064 111,569 2,129,576 Non Participating Non Linked - Health Non Participating Non Linked - Group 1,106 133,769 1,009 2.064 1.106 126,121 2,650,099 111,569 133,769 Non Participating Linked - Individual Life Non Participating Linked - Pension 3.015.377 2.129,576 3.015,377 214,072 208,330 188,911 214,072 188,911 204.587 9,489 **7,584,559** 273,968 **7,858,527** 9,489 **7,584,559** 13,638 **8,737,235** 13,833 **9,570,383** Non Participating Linked - Group 13,833 13,662 9,570,383 332,802 9,903,185 9,038,095 332,802 **9,903,185** 288,464 **9,025,699** Shareholders Fund 273,968 **7,858,527** 279,256 **9,317,351** Grand Total

Footnotes:

- Segments include: a) Non-Linked:

 - Participating Policies: (i) Life (ii) Pension
 - 2. Non-Participating Policies: (i) Life (ii) Annuity (iii) Health (iv) Group b) Linked Policies: (i) Life (ii) Pension (iii) Group
- Digitimed Pollucis. (I) Life (ii) Pelision (iii) 300b Net of provisions for diminution in value of investments. Unallocated row in the segmental assets above includes assets and liabilities not allocated at segment level.
- Segment policy liabilities includes fund for future appropriations & Realised Hedge Fluctuation reserve and excludes Credit / (Debit) Fair Value Change Account on Policyholders' funds and Revaluation Reserve.
- The amount of (0)/0 denotes that the value is less than INR1 Lakh.







Max Life Insurance Company Limited IRDAI registration no. 104 dated November 15, 2000 Statement of Analytical Ratios for the Quarter and Six Months ended September 30, 2021

(All amount in INR lakhs, unless otherwise stated) Three Months ended/ As at Six Months ended/ As at Year ended/ As at September 30, September 30, September 30, September 30, Particulars 2021 Audited 2020 Unaudited 2021 Audited 2020 Unaudited 2021 Unaudited 2021 Unaudited Analytical Ratios1: (i) Solvency Ratio² 211% 197% 207% 211% 207% 202% (ii) Expenses of Management Ratio 21% 23% 21% 22% 22% 21% (iii) Policyholder's liabilities to shareholders' fund 2779% 3432% 3276% 3432% 2779% 3062% (iv) Earnings per share (in INR): a) Basic EPS before and after extraordinary items (net of tax expense) for the period/ year (not annualized for three and six months) 0.37 0.71 1.03 2 73 0.35 0.14 b) Diluted EPS before and after extraordinary items (net of tax expense) for the period/ year (not annualized for three and six months) 0.35 0.37 0.14 0.71 1.03 2,73 (v) NPA ratios: (for Policyholders' fund) a) Gross NPAs - Non Linked NIL NIL NIL NTI NIL NIL Non Par NIL NIL NIL NIL NIL NIL - Linked Non Par 3,000 14,099 16,599 3,000 16,599 16,599 Net NPAs - Non Linked NIL NIL NIL NIL NIL NIL Par Non Par NTI NTI NTI NTI NTI NII Non Par 2.775 3,400 3,400 3,400 b) % of Gross NPAs - Non Linked Par NIL NIL Non Par NIL NTI NTI NTI NII NII - Linked 0.03% 0.03% Non Par 0.16% 0.20% 0.20% 0.20% % of Net NPA - Non Linked Par NIL NIL NIL NIL NIL NIL Non Par NIL NIL NIL NII NII NII - Linked Non Par 0.00% 0.10% 0.00% 0.10% 0.04% 0.03% (vi) Yield on Investments (on Policyholders' fund) A. Without unrealised gains - Non Linked Par Non Par 8% 8% 8% 8% 11% 10% 10% 10% 8% - Linked Non Par 20% 18% 12% 18% 5% 17% B. With unrealised gains - Non Linked 10% 13% 13% Par 16% 4% 4% Non Par 3% 2% 10% 7% - Linked Non Par 30% 17% 23% 24% 31% 36% (vii) NPA ratios: (for shareholders' fund) (a) Gross NPAs 1,000 1,000 1,000 1,000 1,000 1,000 Net NPAs (b) % of Gross NPAs 0.26% 0.30% 0.30% 0.26% 0.30% 0.28% % of Net NPAs 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% (Viii) Yield on Investments (on Shareholders' A/c) A. Without unrealised gains
B. With unrealised gains 12% 8% 6% 8% 6% 7%







Max Life Insurance Company Limited IRDAI registration no. 104 dated November 15, 2000 Statement of Analytical Ratios for the Quarter and Six Months ended September 30, 2021

(All amount in INR lakhs, unless otherwise stated) Three Months ended/ As at Six Months ended/ As at Year ended / As at September 30. September 30, September 30. June 30, September 30, March 31. Particulars 2021 2021 2020 2021 2020 2021 Audited Unaudited Unaudited (ix) Persistency Ratio³ Persistency Ratio (Regular Premium/Limited Premium Payment under individual category) by premium 13th month 820/ 820/ 79% 84% 82% 84% 63% 68% 66% 64% 67% 67% 25th month 37th month 58% 57% 58% 60% 60% 61% 49th month 53% 50% 61st month 48% 48% 46% 50% 49% by count 13th month 79% 75% 80% 78% 80% 77% 25th month 64% 63% 62% 66% 65% 66% 59% 55% 58% 57% 37th month 57% 56% 49th month 52% 51% 50% 53% 53% 53% 46% 48% 45% 45% 48% 61st month Persistency Ratio (Single Premium/Fully paid-up under individual category) by premium 13th month 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 25th month 100% 100% 100% 100% 100% 37th month 100% 100% 100% 100% 100% 100% 100% 100% 49th month 61st month 100% 100% 99% 100% 99% 99% by count 13th month 100% 100% 99% 100% 99% 99% 100% 25th month 100% 100% 100% 100% 100% 100% 37th month 100% 99% 100% 100% 100% 100% 100% 100% 100% 100% 49th month 100% 100% 61st month 100% 100% 100% 100% (x) Conservation Ratio Participating Non Linked - Individual Life Participating Non Linked - Pension 91% 108% 90% 97% 84% 88% 100% 100% 147% 126% 115% 95% Non Participating Non Linked - Individual Life Non Participating Non Linked - Annuity 90% 97% 92% 92% 88% 89% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% Non Participating Non Linked - Health Non Participating Non Linked - Group 63% 53% 67% 58% 63% 62% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 84% Non Participating Linked - Individual Life Non Participating Linked - Pension 83% 84% 84% 84% 85%

Footnotes:

Non Participating Linked - Group

- 1. Analytical ratios have been calculated as per definition given in IRDAI Analytical ratios disclosure.
 2. The solvency ratio are as certified by the Appointed Actuary.
 3. The persistency ratios are as certified by the Appointed Actuary. The persistency ratios are calculated in accordance with the IRDAI circular no. IRDAI/F&A/CIR/MISC/256/09/2021 dated September 30, 2021 and hence are with a lag of one month.

71%

0.00%

74%

0.00%

76%

0,00%

77%

0,00%

79%

0,00%

79%

0.00%

- (a) The persistency ratios for the quarter ended September 30, 2021 have been calculated for the policies issued in the June to August period of the relevant years. E.g.: the 13th month persistency for the current quarter is calculated for the policies issued from June 2020 to August 2020. The persistency ratios for quarter ended June 30, 2021 and September 30, 2020 have been calculated in a similar manner.
- (b) The persistency ratios for Half Year ended as at September 30, 2021 have been calculated for the policies issued in the September to August period of the relevant years. E.g.: the 13th month persistency for the current year is calculated for the policies issued from September 2019 to August 2020. The persistency ratios for Half Year ended as at September 30, 2020 have been calculated in a similar manner.
- (c) The persistency ratios for the year ended March 31, 2021 have been calculated for the policies issued in the March to February period of the relevant years. E.g.: the 13th month persistency for the current year is calculated for the policies issued from March 2019 to February 2020.
- (d) The 'quarter ended' persistency ratios are not comparable to corresponding 'half year ended' ratios on account of different time period available for renewal for policies. For example In case of 'quarter ended' persistency as at 30th September, which includes policies issued in the June to August period of relevant years, a policy issued in the month of June will have around 3 months available for renewal of policy. While in case of half year ended' persistency as at 30th September, which includes policies issued in the September to August period of relevant years, a policy issued in the month of September will have around 12 months available for renewal of policy.
- (e) Persistency ratio include individual business only, Group business policies have been excluded from the persistency calculation.
- (f) Ratios for the previous year's quarter & previous year have been reclassified / regrouped wherever necessary.







Max Life Insurance Company Limited
IRDAI registration no. 104 dated November 15, 2000
Statement of Quarter & Six Months ended disclosures as per Regulation 52(4) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

(All amount in INR lakhs, unless otherwise stated)									
	Three Months ended/As at			Six Months ended/As at		Year ended/ As at			
Particulars	September 30,	June 30,	September 30,	September 30,	September 30,	March 31,			
rai dediai 5	2021	2021	2020	2021	2020	2021			
	Audited	Unaudited	Unaudited	Audited	Unaudited	Unaudited			
1 Debt Equity Ratio ¹ (no of times)	0.18	NA	NA	0.18	NA	, NA			
2 Debt service coverage ratio ² (no of times)	12,57	NA	NA	25.14	NA	NA			
3 Interest service coverage ratio ³ (no of times)	12.57	NA	NA	25.14	NA	NA			
4 Outstanding redeemable preference shares (quantity and value)	NA	NA	NA	NA	NA	NA			
5 Capital redemption reserve / debenture redemption reserve	2.61	NA	NA	2.61	NA	NA			
6 Net Worth ⁴	283,202	279,256	273,968	283,202	273,968	288,464			
7 Net profit after tax ⁵	6,630	7,081	2,609	13,711	19,720	52,299			
8 Earnings per share (in INR):				2					
a) Basic EPS before and after extraordinary items (net of tax expense) for the	0,35	0,37	0.14	0,71	1.03	2.73			
period/ year (not annualized for three and six months)	0.55	0,57	0,11	0.71	1,05	2,75			
b) Diluted EPS before and after extraordinary items (net of tax expense) for	0.35	0,37	0.14	0.71	1.03	2,73			
the period/ year (not annualized for three and six months)						4.00			
9 Current ratio ⁵	0.89	0.93	1.20	0.89	1.20	1.02			
10 Long term debt to working capital ⁹	NA	NA	NA	NA	NA	NA			
11 Bad debts to Account receivable ratio ⁹	NA	NA	NA	NA	NA	NA			
12 Current liability ratio ⁷	0.04	0.03	0.03	0.04	0.03	0.03			
13 Total debts to total assets ⁸	0.00	NA	NA	0.00	NA	NA			
14 Debtors turnover ⁹	NA	NA	NA	NA	NA	NA			
15 Inventory turnover ⁹	NA	NA	NA	NA	NA	NA			
16 Operating margin (%) ⁹	NA	NA	NA	NA	NA	NA			
17 Net Profit margin (%) ⁹	NA	NA	NA	NA	NA	NA			

- Footnotes:
 Debt-Equity Ratio is calculated as Total Borrowings divided by Networth. Net worth is shareholders funds including Credit / (Debit) Fair Value Change Account and excluding Realised Hedge Reserve -Policyholder.
- Debt service coverage ratio is calculated as Profit before interest and tax divided by interest expense together with principal repayments of long-term debt during the period. Interest service coverage ratio is calculated as Profit before interest and tax divided by interest expense.

- Interest service coverage ratio is carculated as Profit Defore Interest and tax divided by interest expense.
 Net worth is shareholders funds including Credit / (Debit) Fair Value Change Account and excluding Realised Hedge Reserve Policyholder.
 Net profit after tax is the profit after tax as per shareholders' account for year to date.
 Current ratio is current assets (cash and bank Balance and advances & other assets) divided by current Liabilities and provisions.
 Current liability ratio is computed as current liability divided by total liability, Total liability includes borrowings, policyholder liabilities, Fund for Future Appropriation, current liability, provision and realised hedge fluctuation reserve.
- Total debts to total assets is total borrowings divided by total assets as per balance sheet.
- 8 Total debts to total assets is total points.
 9 Not applicable to Insurance Companies.







Max Life Insurance Company Limited IRDAI registration no. 104 dated November 15, 2000

Notes to Results

- 1 The results have been prepared in accordance with the requirements of Regulation 52 of the Security Exchange Board of India (SEBI) (Listing Obligations and Disclosure Requirements) (Fifth Amendment) Regulations, 2015, as amended, read with SEBI (Listing Obligations and Disclosure Requirements) (Fifth Amendment) Regulations, 2021 w.e.f. September 7, 2021, to the extent applicable, and IRDAI Circular IRDA/F&I/REG/CIR/208/10/2016 dated October 25, 2016 on publication of financial results for Life Insurance Companies.
- 2 The results were reviewed by the Audit Committee and subsequently approved by the Board of Directors in its meeting held on November 09, 2021 and are audited by the joint auditors of the
- The Company has issued and allotted 4,960 unsecured, subordinated, listed, rated, redeemable, taxable, non-cumulative, non convertible debentures (NCDs) of INR 10 lakhs each on a private placement basis at the interest rate of 7.5% p.a. amounting to Rs 49,600 lakhs, which are listed on the Wholesale Debt market (WDM) segment of National Stock Exchange on August 02, 2021 and are redeemable at the end of 10 years from the date of allotment with a call option to the company to redeem the NCDs post the completion of 5 years from the date of allotment and annually thereafter. The NCDs are rated by CRISIL and ICRA and have been assigned rating of "CRISIL AA+/stable" and "ICRA AA+/stable" respectively.'
- 4 The Company has assessed the impact of COVID-19 pandemic (COVID-19) on its operations as well as its financial results, including but not limited to the areas of investments, valuation of policy liabilities and solvency, for the period ended September 30, 2021. The impact of COVID-19 in the future may be different from that estimated as at the date of approval of these financial results and the company will continue to closely monitor any material changes to future economic condition.
- 5 The Code on Social Security, 2020 ('Code') related to employee benefits during employment and post-employment benefits received Presidential assent in September 2020. The Code has been published in the Gazette of India. However, the date on which the Code will come into effect has not been notified and the final rules have not yet been issued. The Company is in process of evaluating the financial impact, if any.
- 6 Previous year/period figures have been regrouped wherever necessary, to conform to current period's classification.

For and on behalf of the Board of Directors

Prashant Tripathy
Managing Director & CEO
DIN: 08260516

Place: Gurugram Date: November 09, 2021

CHARTERED OF ACCOUNTANTS



